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# Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

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	)	IB Docket No. 96-261	The state of the s
International Settlement Rates	)		

# PETITION OF AT&T, MCI WORLDCOM AND SPRINT FOR ENFORCEMENT OF INTERNATIONAL SETTLEMENTS BENCHMARK RATES FOR SERVICES WITH KUWAIT

AT&T Corp. ("AT&T"), MCI WorldCom, Inc. ("MCI WorldCom") and Sprint Communications Company L.P. ("Sprint") (collectively, "Petitioners") hereby submit this Petition requesting enforcement of the benchmark settlement rate of \$0.15 as required by the Commission's *Benchmarks Order* with respect to U.S. international services with Kuwait. Petitioners request this enforcement action in order that they may be in compliance with the rules adopted in the *Benchmarks Order*.

The Commission found in the *Benchmarks Order* that existing settlement rates are substantially above the costs incurred by foreign carriers to terminate U.S.-originated calls, thus harming competition in the U.S. market and causing U.S. consumers to pay a subsidy to foreign carriers.<sup>2</sup> The Commission also found that "the above-cost

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In the Matter of International Settlement Rates, 12 FCC Rcd 19806 (1997) (Report and Order) ("Benchmarks Order"), recon. pending; aff'd sub nom. Cable and Wireless P.L.C. v. FCC et al., C.A.D.C. No. 97-1612, Jan. 12, 1999.

Id. at  $\P 2$ .

margins in settlement rates can be used to finance strategies that create competitive distortions in the market for U.S. international services."<sup>3</sup>

To ensure that U.S. consumers pay reasonable rates for international services, and to guard against competitive distortions in the U.S. market, the Commission adopted benchmark settlement rates using the Tariff Component Pricing methodology based on foreign carriers' publicly available tariff rates and information published by the International Telecommunications Union ("ITU").<sup>4</sup> The Commission also established five transition periods during which U.S. carriers must negotiate settlement rates at or below the benchmarks.<sup>5</sup>

With respect to foreign carriers from upper-income countries, the Commission requires U.S. carriers to negotiate settlement rates not exceeding \$0.15 for all traffic exchanged after January 1, 1999. Under the *Benchmarks Order*, Kuwait is classified as an upper-income country. Thus, the *Benchmarks Order* requires U.S. carriers to negotiate a benchmark settlement rate with the foreign correspondent in Kuwait

<sup>&</sup>lt;sup>3</sup> *Id.* 

Id. at ¶¶ 19, 111. While on most routes the benchmark rates adopted by the Commission are significantly lower than existing settlement rates, in all instances they "continue to exceed, usually substantially, any reasonable estimate of the level of foreign carriers' relevant costs of providing international terminating services."

<sup>&</sup>lt;sup>5</sup> *Id.* at ¶ 165.

<sup>6</sup> *Id.* at ¶¶ 165, 111.

<sup>&</sup>lt;sup>7</sup> Id. at Appendix C, "Classification of Economies."

of \$0.15 from January 1, 1999.8

As demonstrated by the attached affidavits of Thomas R. Luciano of AT&T and Donald H. deLaski of MCI WorldCom, the U.S. carriers have made good faith efforts to negotiate this benchmark rate effective January 1, 1999 with the Ministry of Communications, which is the foreign correspondent in Kuwait. However, as the attached affidavits further demonstrate, the U.S. carriers have been unable to negotiate the benchmark settlement rate with the Ministry of Communications. In accordance with the procedures established by the *Benchmarks Order*, the undersigned U.S. carriers now bring this Petition to obtain "enforcement measures . . . to ensure that no U.S. carrier pays that foreign correspondent an amount exceeding the lawful settlement rate benchmark."

As recently affirmed by the U.S. Court of Appeals for the D.C. Circuit, the Commission has full authority to prescribe the maximum settlement rates that U.S. carriers may pay their foreign correspondents. In upholding the *Benchmarks Order* in its entirety, the D.C. Circuit made clear that the establishment and enforcement of benchmark settlement rates is well within the Commission's authority under the Communications Act, does not regulate foreign carriers or foreign telecommunications services, and is consistent with ITU obligations. It

<sup>8</sup> *Id.* at ¶¶ 111, 165.

<sup>9</sup> *Id.* at ¶ 186.

Cable and Wireless P.L.C. v. FCC et al., slip op. at 6.

<sup>11</sup> *Id.* at 3, 10-11.

As required by the *Benchmarks Order*, this Petition and the accompanying affidavits demonstrate that the undersigned U.S. carriers have been unable to negotiate benchmark settlement rates with the foreign correspondent in Kuwait. In order to ensure that U.S. consumers pay reasonable rates for international services, and to guard against competitive distortions in the U.S. market, the Petitioners respectfully request that the Commission enforce the *Benchmarks Order* expeditiously by requiring all U.S. carriers to pay settlement rates no higher than the applicable benchmark rate of \$0.15 for all traffic exchanged with Kuwait from January 1, 1999. 12

#### Respectfully submitted,

AT&T CORP.

MCI WORLDCOM, INC.

SPRINT COMMUNICATIONS COMPANY L.P.

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This Petition in no way precludes Petitioners from filing similar petitions with respect to foreign correspondents in other upper-income countries that have not agreed to implement benchmark rates as of January 1, 1999.

# Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20544

In the Matter of	)	
	)	
International Settlement Rates	) IB Docket	No. 96-261

#### AFFIDAVIT OF THOMAS R. LUCIANO

)	
)	ss:
)	
	) ) )

THOMAS R. LUCIANO, being duly sworn, deposes and says:

- 1. My name is Thomas R. Luciano. I am Vice President for Settlement Operations in the International Traffic Management division of AT&T Corp. ("AT&T"). In this position, I am responsible for AT&T's settlement arrangements with its two hundred and forty foreign correspondents for the provision of AT&T's international switched services, including all settlement rate agreements between AT&T and its foreign correspondents, and all negotiations concerning those agreements.
- I have direct responsibility for AT&T's efforts to negotiate settlement rates with its foreign correspondents in accordance with the benchmark rates established by the Commission's Report and Order in *International Settlement Rates*, 12 FCC Rcd. 19806 (1997), aff'd sub nom. Cable & Wireless P.L.C. v. F.C.C., No. 97-1612, (D.C. Cir., Jan. 12, 1999) ("Benchmark Order"). Those responsibilities include AT&T's efforts to negotiate the applicable benchmark settlement rate with its foreign correspondent in Kuwait, the Ministry of Communications for the State of Kuwait ("MOC").

- 3. The *Benchmark Order* requires U.S. carriers to negotiate a settlement rate no higher than \$0.15 with Kuwait effective January 1, 1999. Despite its best efforts, AT&T has not been successful in negotiating this benchmark rate with MOC. I am therefore submitting this affidavit in support of AT&T's request that the Commission now enforce the *Benchmark Order* by directing all U.S. carriers to pay settlement rates no higher than this benchmark for all traffic exchanged with Kuwait from January 1, 1999.
- 4. AT&T informed MOC that the *Benchmark Order* requires U.S. carriers to negotiate a settlement rates no higher than \$0.15 with Kuwait effective January 1, 1999 at a meeting in May 1998. In response, MOC offered a small reduction in the accounting rate for U.S.-Kuwait traffic of 1.15 SDR (equivalent to a settlement rate of \$0.805) to 1.05 SDR (equivalent to a settlement rate of \$0.735). Further efforts by AT&T to continue negotiations with MOC have not been successful. Thus, AT&T has been unable to negotiate the benchmark rate with MOC effective January 1, 1999 for traffic between the U.S. and Kuwait in conformity with the *Benchmark Order*.
- 5. These events demonstrate that AT&T has made good faith efforts to negotiate the applicable benchmark settlement rate with its correspondent in Kuwait in accordance with the *Benchmark Order* and that its efforts have not been successful. AT&T therefore requests the Commission to enforce that Order by requiring all U.S. carriers to pay no higher than the benchmark settlement rate of \$0.15 for all traffic exchanged with Kuwait from January 1, 1999.

I declare, under penalty of perjury, that the foregoing is true and correct to the best of my knowledge and belief.

Thomas R. Luciano

Sworn to before me this

day of February, 1999

Notary Public

SHARON SCOTT NOTARY PUBLIC OF NEW JERSEY My Commission Expires Sept. 15, 2003

### AFFIDAVIT OF DONALD H. DELASKI

City of Rye Brook	)
County of Westchester	)
State of New York	)

- I, Donald H. deLaski, being duly sworn, state under penalty of perjury as follows:
- 1) I am Executive Director, International Services, MCI WorldCom, Inc. ("MCI WorldCom"). The people in my organization are responsible for negotiations with the Ministry of Communications of Kuwait, and were so responsible during the periods of 1998 and 1999 attested to. My business address is 2 International Drive, Rye Brook, New York 10573.
- 2) In 1998, and to date in 1999, MCI WorldCom has had numerous contacts with the Ministry of Communications of Kuwait. During several of these contacts, the benchmark accounting rate, \$0.30, and the effective date of January 1, 1999, were discussed.
- 3) These contacts consisted of both meetings and the exchange of letters, and involved a variety of levels of management from both companies.

4) In all instances, we have been unsuccessful in obtaining the agreement of the Ministry of Communications of Kuwait to implement an accounting rate equivalent to \$0.30, effective January 1, 1999.

Donald H. deLaski Executive Director International Services MCI WorldCom, Inc.

Sworn to me this

23rd day of february, 1999.

Notary Public

SUSAN M. YURUS Notary Public, State of New York No. 4895252 Qualified in Westchester County

Commission Expires August 3, 1989 99

#### **CERTIFICATE OF SERVICE**

I, Deborah Fairley, do hereby certify that a copy of the foregoing "Petition of AT&T, MCI WorldCom and Sprint for Enforcement of International Settlements Benchmark Rates for Services with Kuwait" was sent this 25<sup>th</sup> day of February, 1999, by facsimile, first-class U.S. mail, and/or first-class U.S. airmail, postage prepaid, to the following:

Mr. Jasem Al-Wazzan<sup>1</sup>
Asst. Under Secretary for Commercial Telecommunications Sector Ministry of Communications
Safat 13004, Kuwait

Regina Keeney\*
Chief, International Bureau
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Webarak Fairley

Deborah Fairley

<sup>1</sup>First class U.S. airmail and facsimile. A copy of 47 C.F.R. Section 1.47 has also been included with this service, as required in Paragraph 186 of *In the Matter of International Settlement Rates*, 12 FCC Rcd 19806(1997) (Report and Order)

\*hand delivery